



**CHAMPIONSTROPHY**  
Case Competition



**Competition Rules**  
**2017**



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## Official Rules

Participants are expected to abide by the spirit and the letter of the rules during Champions Trophy.

### 1.0 Eligibility

- 1.1 Champions Trophy is open to full time undergraduate students.
- 1.2 Students can be enrolled in any degree in any faculty.
- 1.3 Students can only compete at Champions Trophy once.
- 1.4 Students can be no older than 23 years.

### 2.0 General

- 2.1 At the competition briefing teams will be drawn into four divisions.
- 2.2 Each division will contain three teams.
- 2.3 Teams will not present under the name of their university, and at no time during the presentation and/or question and answer session (Q&A) are they allowed to reveal which university they represent. Each team will be allocated a team name by which they will be known to the judges.
- 2.4 There are three preliminary rounds of the competition, one Wild Card round and one final round.

- 2.5 The three preliminary rounds are to be held on the 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> of February 2017. The Wild Card round will be held on Friday 3<sup>rd</sup> February and final round will be held on Saturday 4<sup>th</sup> February 2017.
- 2.6 There will be a different case for each round of the competition, except for the Wild Card round which will be a representation of the same case as in preliminary round 3.
- 2.7 The winner of each division after the three preliminary rounds will proceed to the final.
- 2.8 The four teams that placed overall second in their division at the end of the preliminary rounds will have the opportunity to compete in the Wild Card round. This round will:
  - a. Take place on Friday afternoon immediately after announcement of results for the third preliminary round;
  - b. Have the same presentation and question time as the preliminary round;
  - c. The winner of the Wild Card round will progress to the final;
- 2.9 The order of presentation within each division will rotate for each preliminary round, meaning each team will be scheduled to present first, second and third once in their division over the course of the three preliminary rounds.
- 2.10 Each team will be issued with a video of the presentations of all teams in their division on the evening of each preliminary round.

### **3.0 Preparation Time**

- 3.1 The preparation time for the preliminary rounds and final round is five hours.
- 3.2 Teams are not allowed to consult with external parties, or obtain or seek any outside assistance until after their presentation.
- 3.3 Cell phones and other communication devices are not permitted in the preparation room. Each team member will be checked for cell phones or other communication devices prior to, during and after the preparation time.
- 3.4 Each team will be provided with stationery packs for the preparation phase. Each stationery pack will contain:
  - a. 1 x pack of A4 printing paper;
  - b. 1 x set of 4 coloured whiteboard markers;
  - c. 1 x set of 4 highlighters;
  - d. 1 x set of coloured felt tips;
  - e. 1 x set of colouring pencils;
  - f. 1 x refill pad;
  - g. 2 x Casio FX 28 calculators;
  - h. 4 x rulers;
  - i. 4 x pencils;
  - j. 1 x eraser;
  - k. 1 x sharpener;

- l. 4 x blue, red and black pens; and
- m. 1 x stack of Post-It notes (400 sheets).

There will be a whiteboard in the preparation room. Teams are permitted to take their own pens and stationery into the preparation room, but these items must be checked and approved by a member of the Organising Committee prior to the start time.

- 3.5 There will be no computers and subsequently no Powerpoint in case preparation or presentation.
- 3.6 Each team is provided with two Casio FX 82 calculators. No other calculators are allowed.
- 3.7 Dictionaries (electronic or otherwise) are allowed to be used in the competition. No other materials, such as textbooks or notes are permitted.
- 3.8 After 4 hours and 45 minutes, teams must hand in a copy of their presentation slides to allow for them to be photocopied.
- 3.9 There is no limit on the number of slides teams may use to present.

## 4.0 Preparation

- 4.1 Each team will have ten minutes to present, which will be uninterrupted. There will be a signal indicating two minutes and one minute remaining. At the end of the ten minutes, the presentation will be stopped.
- 4.2 Immediately following presentation, there will be a period of ten minutes for questions from the judging panel.
- 4.3 Case presentation will be on paper with document cameras.
- 4.4 Each judge will receive a copy of the team's slides.
- 4.5 Teams can write on the slides during the presentation if they wish.
- 4.6 The photocopied slides will be the only slides the judges view during the deliberation period
- 4.7 Teams will be cut off if they go over time during their presentation or Q&A.
- 4.8 All presentations must be in English.
- 4.9 Presentations will be open to the public.

## 5.0 Attending Presentations

- 5.1 Each team member is welcome to watch the presentation of any other team in their own division once they have completed their own presentation for that day. Team members are not entitled to watch the presentations of teams outside their own division.
- 5.2 Faculty advisors are welcome to watch any team from any division at any time.

## 6.0 Judging Panel

- 6.1 There will be between two and four people on each judging panel.

- 6.2 The judging panel will be selected from business practitioners only. There will be no academic staff on the judging panel.
- 6.3 In each preliminary round, the three teams in each division will have the same judging panel. The judging panel will be different for each division and will change for each round of the competition.
- 6.4 The four teams competing in the Wild Card round will have the same judging panel, however this panel will be different to the judging panel in the final round.
- 6.5 The five teams competing in the final round will have the same judging panel.

## 7.0 Judges' Feedback

- 7.1 Once all the teams in each division have presented and the judges have deliberated, each team will have four minutes of time with each judge from their division to receive feedback.
- 7.2 The timing of the feedback process will be controlled by a member of the Organising Committee.
- 7.3 Teams should remember that the judging panel will change each day. This should be kept in mind as they consider their feedback.

## 8.0 Scoring

- 8.1 For each preliminary round the judging panel will rank each team first, second or third.
- 8.2 The team that places first in the round will be awarded three points, the team that places second will be awarded two points and the team that places third will be awarded one point.
- 8.3 Placings for each preliminary round will be announced after all teams have received feedback.
- 8.4 At the end of the three preliminary rounds,
  - a. The team in each division that has the highest cumulative score will qualify for the final round; and
  - b. The team in each division that has the second highest cumulative score will qualify for the Wild Card round. The winner of the Wild Card round will qualify for the final round.
- 8.5 In the event of a tie at the end of the third preliminary round for either first or second place, the team with the better placing in the third round will go through to the final round or Wild Card round respectively.

## 9.0 Appeals Committee

- 9.1 All faculty advisors will be members of the Appeals Committee. The Appeals Committee will be chaired by a person nominated by the host university.
- 9.2 The Appeals Committee will deal with any issues relating to rules and equity of the competition.
- 9.3 The Appeals Committee will be guided by:
  - a. The letter and the spirit of the rules of the competition; and

- b. The norms of fair play and good sportsmanship.
- 9.4 The Appeals Committee has the power to:
- a. Take no action;
  - b. Issue a reprimand;
  - c. Alter placings for a round; and/or
  - d. Disqualify a team from the competition.
- 9.5 Appeals must be handed in writing to a member of the Organising Committee no later than 15 minutes after the judging panel's decision has been announced.
- 9.6 The Appeals Committee can call for evidence from relevant parties at their discretion.
- 9.7 If a member of the Appeals Committee is involved in an appeal they must disclose their involvement and withdraw from the committee for the duration of that appeal.
- 9.8 The Appeals Committee's decision is final.